



INCLUSIVE OF BRANDING TERMS & CONDITIONS CLOTHING 2017

An explanation follows but should you be unsure about aspects of this pricing matrix, please feel free to ask your Account Manager for a further explanation.

INCLUSIVE OF BRANDING ON CLOTHING

The price of branding is included in the price of the garment when ordering any of these items: Conti Suits, Golf Shirts, Workwear, Bodywarmers, Fleece, Hoodies, Tracksuits & Sweaters and Jackets

Choose between any one of the following branding methods (where applicable*):

One-position embroidery (EMB) • One-position debossing (BOS-C)
One-position laser etching (LG) • One-colour, one-position screen print (SP)

*To check which of the above-mentioned alternative branding methods apply, view the recommended branding methods on the branding guideline.

EMBROIDERY ON CLOTHING

FIRST EMBROIDERY POSITION - INCLUDED IN THE PRICE OF THE GARMENT

subject to the following criteria:

- Left/Right Chest: artwork must fit into a 10cm x 10cm block
- Left/Right Sleeve: artwork limited to our branding guidelines size limitation per item
- Back Yoke: artwork limited to a size of 80cm²
- Collar: artwork limited to maximum branding size possible

Each additional embroidery position – R7.50 excl VAT (less ALP discount)

For each additional position beyond the inclusive of embroidery first position, receive this additional position at **R7.50 excl VAT** subject to the following criteria:

- Left/Right Chest: artwork must fit into a 10cm x 10cm block
- Left/Right Sleeve: artwork limited to our branding guidelines size limitation per item
- Back Yoke: artwork limited to a size of 80cm²
- Collar: artwork limited to maximum branding size possible

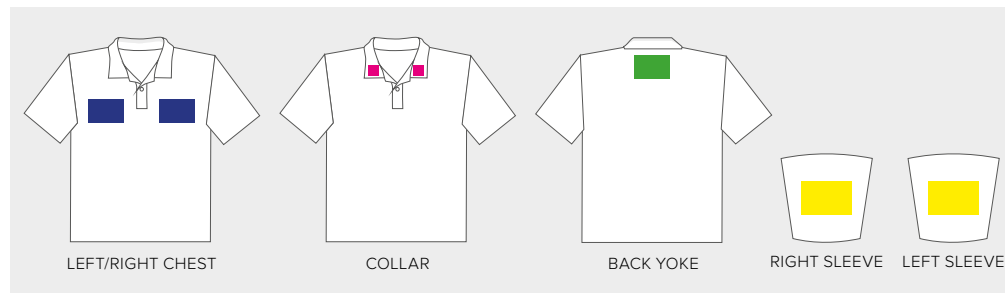
A summary of the clothing embroidery pricing appears below*:

* pricing is based on Quartz pricing. Please deduct your ALP discount, where applicable.

	FIRST POSITION	SETUP CHARGE	ADDITIONAL POSITION QUARTZ PRICING	SETUP CHARGE	LOGO LIMITATION
Left/Right Chest	Included in garment price	Same as EM-Clothing	R7.50	Same as EM-Clothing	10cm x 10cm
Left/Right Sleeve	Included in garment price	Same as EM-Clothing	R7.50	Same as EM-Clothing	maximum size on branding guideline
Back Yoke	Included in garment price	Same as EM-Clothing	R7.50	Same as EM-Clothing	80cm ²
Collar	Included in garment price	Same as EM-Clothing	R7.50	Same as EM-Clothing	maximum size possible
Setup charge for repeat order with same artwork - Same as EM-Clothing					

Inclusive of Branding Terms & Conditions: • Setup charges for debossing, embroidery, laser etching and screen printing are not included in the price of the garment.

• Additionally, die charges for debossing is not included in the price of the garment. • Aprons, conti suit pants, mens pants, ladies pants & skirts, track pants, caps, beanies, scarves and blankets do not include branding in the price.



For any branding that falls outside of the positions or sizes defined on the left, embroidery will be charged in full per our EM-CLOTHING pricing matrix below. There is no credit for the portion within our inclusive of embroidery R7.50 pricing i.e. if your left chest logo is 13cm x 5cm (this falls outside of the 10cm x 10cm block) embroidery of the logo will be charged for in full, according to the stitch count. Digitising of the logo will be required in order to confirm the stitch count and final embroidery price.

EMBROIDERY ON CLOTHING (EM-CLOTHING)									
1 - 99		100 - 499		500 - 999		1000 - 2499		2500+	
PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE
R2.00	R200.00	R1.80	R150.00	R1.60	R100.00	R1.40	Included in garment price	R1.20	Included in garment price
Setup charge for repeat order with same artwork									
R2.00	R200.00	R1.80	R75.00	R1.60	R50.00	R1.40	Included in garment price	R1.20	Included in garment price

Note: Pricing of R7.50 excl VAT, as well as setup charges, as well as those indicated in EM-CLOTHING matrix above, relate to Quartz pricing. Please deduct your ALP discount from these prices, where applicable.

Our branding calculator offers you the ability to quote on embroidery based on the above criteria. Any quotes required outside of the above criteria will require an estimation of the number of stitches from you. This structure should cover more than 95% of your clothing embroidery requirements and thus significantly reduce the need to request a quote from us.

DEBOSSING ON CLOTHING

FIRST DEBOSSING POSITION - INCLUDED IN THE PRICE OF THE GARMENT

Setup and die charges are not included in the price of the garment.

Each additional debossing position – R7.50 excl VAT (less ALP discount)

For each additional position beyond the first position, receive this additional position at R7.50 excl VAT.

A summary of the clothing debossing pricing appears below*:

* pricing is based on Quartz pricing. Please deduct your ALP discount, where applicable.

DEBOSSING ON CLOTHING (BOS-C)				
FIRST POSITION	SETUP CHARGE	ADDITIONAL POSITION QUARTZ PRICING	SETUP CHARGE	LOGO LIMITATION
Included in garment price	R250.00	R7.50	R250.00	maximum size on branding guideline

DIE CHARGES FOR DESBOSSING		
Small Die	R 300,00	Up to 1200mm ²
Medium Die	R 400,00	1201mm ² to 6000mm ²
Large Die	R 600,00	6001mm ² to 25000mm ²

SCREEN PRINTING ON CLOTHING

FIRST ONE-COLOUR SCREEN PRINTING POSITION - INCLUDED IN THE PRICE OF THE GARMENT

Setup charges are not included in the price of the garment. Any branding outside of a one-colour, one-position screen print will accordingly be charged at our normal clothing screen printing pricing matrix i.e if the logo is 2 colours, the first colour will not be included in the price of the garment and you will be charged for a 2 colour print.

A summary of the clothing screen printing pricing appears below*: * pricing is based on Quartz pricing. Please deduct your ALP discount, where applicable

SCREEN PRINTING (SP)											
CODE	# OF COLOURS	1 - 99		100 - 499		500 - 999		1000 - 2499		2500+	
		PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE
SP	1	Included in garment price	R250.00	Included in garment price	R 250,00	Included in garment price	R250.00	Included in garment price	R250.00	Included in garment price	R250.00
	2	R6.00	R400.00	R5.00	R 400,00	R 4,75	R 400,00	R 3,75	R 400,00	R 3,50	R 400,00
	3	R7.00	R550.00	R6.00	R 550,00	R 5,75	R 550,00	R 4,75	R 550,00	R 4,50	R 550,00
	4	R8.00	R700.00	R7.00	R 700,00	R 6,75	R 700,00	R 5,75	R 700,00	R 5,50	R 700,00
	5	R9.00	R850.00	R8.00	R 850,00	R 7,75	R 850,00	R 6,75	R 850,00	R 6,50	R 850,00
	6	R10.00	R1000.00	R9.00	R 1 000,00	R 8,75	R 1 000,00	R 7,75	R 1 000,00	R 7,50	R 1 000,00

Inclusive of Branding Terms & Conditions: • Setup charges for debossing, embroidery, laser etching and screen printing are not included in the price of the garment.

• Additionally, die charges for debossing is not included in the price of the garment. • Aprons, conti suit pants, mens pants, ladies pants & skirts, track pants, caps, beanies, scarves and blankets do not include branding in the price.

LASER ETCHING ON CLOTHING

FIRST LASER ETCHING POSITION - INCLUDED IN THE PRICE OF THE GARMENT

Setup charges are not included in the price of the garment.

Each additional debossing position – R7.50 excl VAT (less ALP discount)

For each additional position beyond the first position, receive this additional position at R7.50 excl VAT.

A summary of the clothing laser etching pricing appears below*:

* pricing is based on Quartz pricing. Please deduct your ALP discount, where applicable.

DEBOSSING ON CLOTHING (BOS-C)				
FIRST POSITION	SETUP CHARGE	ADDITIONAL POSITION QUARTZ PRICING	SETUP CHARGE	LOGO LIMITATION
Included in garment price	R250.00	R7.50	R250.00	210mm x 297mm

EMBROIDERY ON HEADWEAR, APRONS AND BAGS

Embroidery on aprons, bags, blankets and headwear & accessories will be charged at our EM-OTHER pricing matrix as per below. The logo will require digitising so as to determine the number of stitches, before a final embroidery price can be confirmed.

EMBROIDERY ON APRONS & BAGS, BLANKETS AND HEADWEAR & ACCESSORIES (EM-OTHER)									
1 - 99		100 - 499		500 - 999		1000 - 2499		2500+	
PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE
R2.20	R200.00	R2.00	R150.00	R1.80	R100.00	R1.60	Included in garment price	R1.40	Included in garment price
Setup charge for repeat order with same artwork.									
R2.20	R100.00	R2.00	R75.00	R1.80	R50.00	R1.60	Included in garment price	R1.40	Included in garment price

SCREEN PRINTING ON T-SHIRTS

FIRST ONE-COLOUR SCREEN PRINTING POSITION - INCLUDED IN THE PRICE OF THE T-SHIRT

Setup charges are not included in the price of the T-shirt. Any branding outside of a one-colour, one-position screen print will accordingly be charged at our normal T-shirt screen printing pricing matrix i.e if the logo is 2 colours, the first colour will not be included in the price of the T-shirt and you will be charged for a 2 colour print.

A summary of the T-shirt screen printing pricing appears below*: * pricing is based on Quartz pricing. Please deduct your ALP discount, where applicable.

SCREEN PRINTING (SP)											
CODE	# OF COLOURS	1 - 99		100 - 499		500 - 999		1000 - 2499		2500+	
		PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE	PRICE EACH	SETUP CHARGE
SP	1	Included in garment price	R250.00	Included in garment price	R 250,00	Included in garment price	R250.00	Included in garment price	R250.00	Included in garment price	R250.00
	2	R6.00	R400.00	R5.00	R 400,00	R 4,75	R 400,00	R 3,75	R 400,00	R 3,50	R 400,00
	3	R7.00	R550.00	R6.00	R 550,00	R 5,75	R 550,00	R 4,75	R 550,00	R 4,50	R 550,00
	4	R8.00	R700.00	R7.00	R 700,00	R 6,75	R 700,00	R 5,75	R 700,00	R 5,50	R 700,00
	5	R9.00	R850.00	R8.00	R 850,00	R 7,75	R 850,00	R 6,75	R 850,00	R 6,50	R 850,00
	6	R10.00	R1000.00	R9.00	R 1 000,00	R 8,75	R 1 000,00	R 7,75	R 1 000,00	R 7,50	R 1 000,00

Note: Pricing above relates to Quartz pricing. Please deduct your ALP discount from these prices, where applicable.

Inclusive of Branding Terms & Conditions: • Setup charges for debossing, embroidery, laser etching and screen printing are not included in the price of the garment.

• Additionally, die charges for debossing is not included in the price of the garment. • Aprons, conti suit pants, mens pants, ladies pants & skirts, track pants, caps, beanies, scarves and blankets do not include branding in the price.